SUBJECT: AWARD INVITATION TO BID ITB-18-032-CM - TRAVEL AGENCY SERVICES

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of the Department of Athletics and Activities, released the above-referenced solicitation. The purpose of this Invitation to Bid (“ITB”) is to select qualified and experienced travel agency services for District staff and student travel events. This ITB will replace the Student Travel Services bid ITB-15-011-MT, which expires November 17, 2019. This item rejects the business/District travel portion of ITB-18-032-CM Travel Agency Services, to permit rebidding. This ITB was advertised on the Procurement Management Services' and Demandstar websites. The solicitation was shared with District offices for additional community outreach, including but not limited to social media, local newspapers, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for a period of three (3) years, commencing July 24, 2019, through July 23, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with 5% SBE/MBE, or 5% preference for local vendors.

Thirty-two (32) vendors responded to this advertised bid, of which two (2) were non-responsive. Based on the criteria listed in the ITB, the contract shall be awarded for student travel agency services only to thirty (30) vendors, of which seven (7) are certified.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.
RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. AWARD INVITATION TO BID NO. ITB-18-032-CM – TRAVEL AGENCY SERVICES, to select qualified and experienced travel agency services for District staff and student travel events, initial effective date of July 24, 2019, through July 23, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. A COAST TOURS, LLC
   6851 BITTERSWEET LANE
   ORLANDO, FL 32819
   OWNER/OFFICER: KAREN AKOS, MANAGER

B. ACME CARRIBBEAN, LLC
   6193 NW 183 STREET, SUITE 170008
   MIAMI, FL 33015
   OWNER/OFFICER: MICHAEL AMADOR, MANAGER

C. AGENCIAS DE VIAJES V.I.P./ECUATOURS, INC
   156 GIRALDA AVE.
   CORAL GABLES, FL 33134
   OWNER/OFFICER: JOSE A. HIDALGO, PRESIDENT

D. ALL ABOUT GROUP TRAVEL
   2698 LAKEVILLE ROAD
   APOPKA, FL 32703
   OWNER/OFFICER: MARIE HERDEGEN, PRESIDENT

E. BRENDA STEELE DBA SCHOLASTIC JOURNEYS
   202 CASTLEBURY CREEK CT
   CARY, NC 27519
   OWNER/OFFICER: BRENDA STEELE, MANAGER
   WOMEN OWNED
   LOCAL ADDRESS PER LOCAL BUSINESS TAX RECEIPT:
   11482 SW 109TH RD, UNIT 29D
   MIAMI, FL 33176

F. CE TOURS GROUP
   PO BOX 423
   ALLEN, TX 75013
   OWNER/OFFICER: VON HARDEN, CEO

G. CLOSE UP FOUNDATION, INCORPORATED
   1330 BRADDOCK PLACE, SUITE 400
   ALEXANDRIA, VA 22314
H. DESTINATION SERVICES UNLIMITED, INC.
   2643 ARCADIA DRIVE
   MIRAMAR, FL 33023
   OWNER/OFFICER: CONNIE MARCUS, PRESIDENT

I. EF INSTITUTE FOR CULTURAL EXCHANGE, INC
   TWO EDUCATION CIRCLE
   CAMBRIDGE, MA 02141
   OWNER/OFFICER: MARTHA H. DOYLE, PRESIDENT

J. FEAT TRAVEL, INC.  
   11550 SW 22ND COURT
   DAVIE, FL 33325
   OWNER/OFFICER: CHAD MURRAY, CEO

K. FLAMINGO EDUCATIONAL TOURS OF FLORIDA, INC
   10049 NW 1ST COURT
   PLANTATION, FL 33324
   OWNER/OFFICER: JANEY HOCKENHULL, OWNER
   WOMEN OWNED

L. FLORIDA SAFARI ADVENTURES, INC. DBA BUILD A FIELD TRIP
   3440 NE 12TH AVENUE
   OAKLAND, FL 33334
   OWNER/OFFICER: GABRIELLA BOLL, PRESIDENT

M. GERBER TOURS, INC
   100 CROSSWAYS PARK DRIVE WEST, SUITE 400
   WOODBURY, NY 11797
   OWNER/OFFICER: AMBER BARDLIVING

N. GO EDUCATIONAL TOURS, LLC
   301 NORTH AVE
   WAKEFIELD, MA 01880
   OWNER/OFFICER: STEFAN MERCIER, OWNER

O. GRAND EDVENTURES, INC. DBA GRAND COLLEGE TOURS
   1701 W HILLSBORO BLVD, SUITE #301
   DEERFIELD BEACH, FL 33442
   OWNER/OFFICER: SETH B. WIRSHBA, PRESIDENT

P. GROUP TRAVEL NETWORK, INC.
   7485 CONROY WINDERMERE RD., SUITE D
   ORLANDO, FL 32835
   OWNER/OFFICER: JUSTIN M. SHULER, PRESIDENT
Q. HEMISPHERE TRAVEL, INC.
   1375 E WOODFIELD RD, SUITE 530
   SCHAUMBURG, IL 60173
   OWNER/OFFICER: JACK GOLDEN, PRESIDENT

R. JUNIOR BUS TOURS, INC
   935 ROUTE 34, SUITE 3C
   MATAWAN, NJ 07747
   OWNER/OFFICER: RICHARD ABRAMS, PRESIDENT

S. KING'S COLLEGE TOURS, INC
   SBE/MWBE
   DBA KING TOURS & TRANSPORTATION
   13320 NORTHWEST 18TH COURT
   MIAMI, FL 33167
   OWNER/OFFICER: ANTONIO KING, CEO
   AFRICAN AMERICAN

T. LAKELAND TOURS, LLC DBA WORLDSTRIDES
   218 WEST WATER STREET, SUITE 400
   CHARLOTTESVILLE, VA 22902
   OWNER/OFFICER: KEITH JOHNSON, VICE PRESIDENT

U. MY PERSONAL ASSISTANT DBA EDUCATIONAL FIELD TRIPS
   SBE/MWBE
   14411 S. DIXIE HIGHWAY, SUITE 227
   MIAMI, FL 33176
   OWNER/OFFICER: PATRICIA MUNOZ-CHIONG, PRESIDENT

V. PROFESSIONAL VACATIONS, INC. DBA LEARNING BY TRAVEL
   860 NE 98 STREET
   MIAMI SHORES, FL 33138
   OWNER/OFFICER: GUNTHER MEYER, PRESIDENT

W. SHORESIDE CONNECTIONS, INC
   1565 WEEPING WILLOW WAY
   HOLLYWOOD, FL 33019
   OWNER/OFFICER: ADELE L. ZUM, DIRECTOR

X. SONSHINE EDUCATIONAL TOURS
   5401 UNIVERSITY DR, SUITE 201
   CORAL SPRINGS, FL 33067
   OWNER/OFFICER: CHERYL BETON, PRESIDENT

Y. SPECTRUM TOURS, INC
   4808 W. COMMERCIAL BLVD.
   TAMARAC, FL 33319
   OWNER/OFFICER: DEANNA JAGEMANN, PRESIDENT
Z. **SUNBIRD CRUISE AND TRAVEL CORP. DBA 360 SCHOOL TRIPS**
   **MBE/MWBE**
   1615 S CONGRESS AVE, SUITE 103-23
   DELRAY BEACH, FL 33445
   OWNER/OFFICER: CARL PIERRE, PRESIDENT
   **AFRICAN AMERICAN**

AA. **VAGABOND/TOURS, INC. DA EDUCATIONAL TRAVEL ADVENTUES**
   4400 ROUTE 9 SOUTH
   FREEHOLD, NJ 07728
   OWNER/OFFICER: MICHAEL HOLZER, PRESIDENT

BB. **V-COLE ENTERPRISES, INC.**
   116 GATLIN AVENUE
   ORLANDO, FL 32806
   OWNER/OFFICER: BRYAN N. COLE

CC. **SOUTHWESTERN TRAVEL**
   2451 ATRIUM WAY
   NASHVILLE, TN 37214-5102 USA
   OWNER/OFFICER: CINDY JOHNSTONE, MANAGER

DD. **DUMONDE GROUP, INC DBA DUMONDE TRAVEL**
   1395 BRICKELL AVE, SUITE 800
   MIAMI, FL 33131
   OWNER/OFFICER: ANDRE NUNES, MANAGER

2. **AUTHORIZE** Procurement Management Services to award the contract to provide student travel agency services, subject to the availability of funding, for the initial contract term, and for each subsequent extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

3. **AUTHORIZE** Procurement Management Services to reject the business/District travel portion of ITB-18-032-CM Travel Agency Services, to permit rebidding.